

Jaro Education-Campus Placement

Dear Placement Team,

We are looking forward to hire MBA/PGDBA, Engineering and other graduate students. We are looking for immediate joiners but open to future prospects as well. Please go through the company profile & job description as mentioned below:

Company Brief:

JARO Education is one of the leading education service provider catering to the needs of working professionals by offering them varied choices in management programs through online and offline mode. With various academic achievements and accolades, Jaro is known for providing students with one of the most Innovative & Successful Online MBA programs in India. Within **9 years** we have enrolled more than **1,25,000** working professionals for Online MBA program.

- Group turnover of **58 crores – 17 crs profit**
- Employee Strength – **500+** across India
- **13 Offices** across India

Website: www.jaroeducation.com

Academic Partners:

- IIM-Ahemdabad
- IBM
- SAAS
- Welingkar Institute of Management – Mumbai
- Alliance University – Bangalore
- iFEEL – Lonavala (Full time B-school)
- Guru Nanak Institute of Management Studies– Mumbai
- DY Patil, Pune
- LATMU

- ABMTU, Florida
- AMTC – Los Angeles, California
- ABMTC – Switzerland

Kindly note that we are hiring for the below mentioned profiles:

1) Designation: Career Development Executive -

Eligibility: MBA / MMS / PGDM – Marketing /International Business

Job Description: (70% indoor sales calling & 30% outdoor sales meetings)

- Achieving enrolment targets (End to End Sales).
- Lead generation through cold calling.
- Meeting & Counselling prospective students (mostly working executives)

Remuneration details:

Locations	Mumbai	Pune, Bangalore, Gurgaon, Noida	Hyderabad	Chennai, Cochin(Kochi)
Fixed Component	Rs.42000	Rs.36,000	Rs.32,000	Rs.30,000
Daily Travel Reimbursements	Rs.3,000	Rs.3,000	Rs.3,000	Rs.3,000
Monthly Incentives*	Rs.15,000	Rs.15,000	Rs.15,000	Rs.15,000
Performance cum Continuity Bonus	Rs.2,500	Rs.2,500	Rs.2,500	Rs.2,500
Total amount per month	Rs.62,500	Rs.56,500	Rs.52,500	Rs.50,500
Components (in Rs. per annum)	Rs.750000	Rs.6,78,000	Rs.6,30,000	Rs.6,06,000

2) Designation: Career Development Officer -

Eligibility: B.Com/BBA/BMS/BE/B.Tech-any stream

Job Description: (70% indoor sales calling & 30% outdoor sales meetings)

- Achieving enrolment targets (End to End Sales).
- Lead generation through cold calling.

- Meeting & Counselling prospective students (mostly working executives)

Remuneration details:

Locations	Mumbai	Pune, Bangalore, Gurgaon, Noida	Hyderabad	Chennai, Cochin(Kochi)
Fixed Component	Rs.32,000	Rs.28,000	Rs.26,000	Rs.25,000
Daily Travel Reimbursements	Rs.3,000	Rs.3,000	Rs.3,000	Rs.3,000
Monthly Incentives	Rs.10,000	Rs.10,000	Rs.10,000	Rs.10,000
Performance cum Continuity Bonus	Rs.2,000	Rs.2,000	Rs.2,000	Rs.2,000
Total amount per month	Rs.47,000	Rs.43,000	Rs.41,000	Rs.40,000
Components (in Rs. per annum)	Rs.5,64,000	Rs.5,16,000	Rs.4,92,000	Rs.4,80,000

3) Designation: Management Interns

Desired candidate Profile:

MBA/PGDM – 2020 passout

Candidates wanting to take Marketing as their 2nd year Specialization

Good Communication skills

Job Description:

- Lead generation through cold calling.
- Meeting & Counselling prospective students (mostly working executives in various industries)

Stipend: Rs.10,000 per month

Location: Mumbai (Chembur, Goregaon, Dadar, Thane), Pune, Gurgaon, Noida, Bangalore, Hyderabad, Chennai & Cochin

Please feel free to contact the undersigned, should you require any further information / clarification.

It would be great if you could help me with the basic details of the registrations that come across which should include the below mentioned-

Name/Number/Mail-ID/MBA/BBA/Bcom/Engg- Specialization- maintained in an excel format.

Thanks & Regards,

Manisha Puri

Human Resource

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Contact no-8291037028

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